

MAPUTO PORT DEVELOPMENT COMPANY

Port of Maputo Overview & Projects

November 2019



Maputo Port Concession

- MPDC has the concession rights to operate the Port of Maputo and the approved concession period ends in 2033 with an option to extend for a further 10 years
- Concession agreement was approved by Decree 20/2000 25th July, <u>under a Master Lease</u> regime, and extended for additional 15 years by Decree 21/2010 30th June.
- An *approved Port Master Plan is in place* to ensures that growth initiatives are implemented in a planned and structured manner. The master plan foresees a growth of the port up to 40 million tons.
- A *Rail Master Plan was being developed* to enable the growth initiatives contained in the Port Master Plan

MPDC Main Responsibilities

MPDC – Port operator

MPDC – maritime Services

MPDC – Port Authority

Container Terminal (DP World)

(Grindrod)

Vehicle Terminal

Bulk Sugar Terminal (STAM)

Intermodal Depot (MICD)

Molasses Terminal (Zambeco)

Vegetable Oils Terminal **Bulk Terminal (MPDC)** Matola Coal Terminal

(Grindrod)

Maintenance & Channel Infrastructure **Navigation**





Royalties



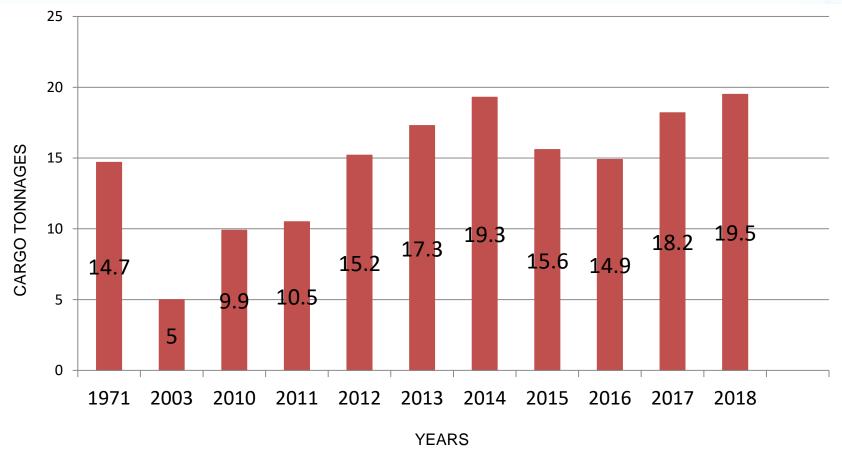
Our shareholding structure since 2007 49% 51% PORTUS INDICO Portos e Caminhos de Ferro de Moçambique **MOZAMBIQUE DP WORLD GESTORES** GRINDROD 24% 24% 3%

1992 **Destabilization ends MPDC** formed 2003 (Mersey Docks, Skanska, Liscont) 2006 **Grindrod buys 12.5% share** 2007 Portus Indico was acquired by **Grindrod and DP World** 2010 Concession term extended from 2018 to 2033 2014 Cargo handling record (19 mil ton) 2017 Channel dredging to -14.3 meters 2018 Cargo handling record 19.5





Historical Throughput



2003-2018 212% Growth



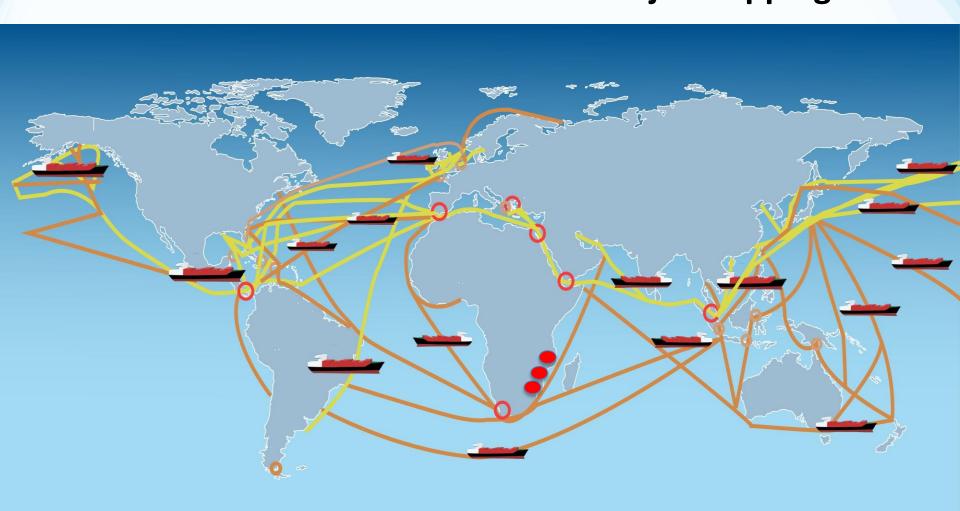


Location & Hinterland



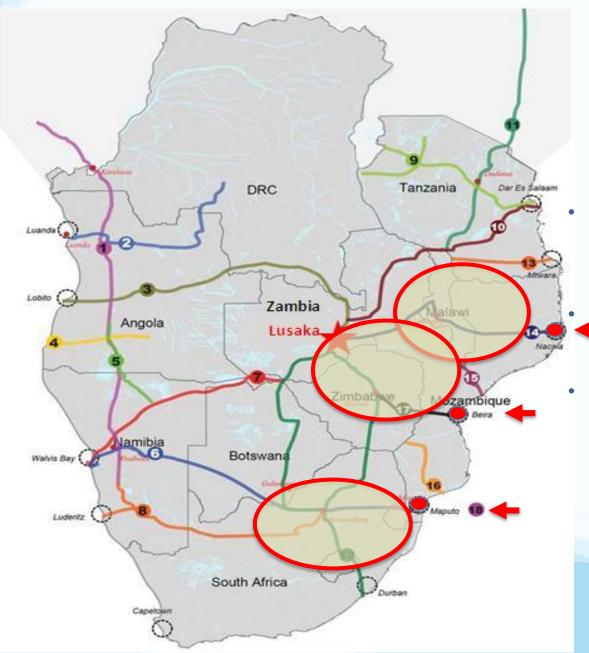


The geographical location of the Mozambican ports are well suited to serve some of the major shipping routes



... and the Port Of Maputo has a short waiting time for anchorage.







The Port of Maputo is situated in the southern region of the country

The Port is the biggest and busiest Port in Mozambique

The Geographical location of the port makes it an attractive alternative option for export business from companies in South African, Zimbabwe, Swaziland with a great potential for Botswana imports and exports





Geographical advantage

	Maputo	Richards Bay	Durban	
Comparative road distances				
Johannesburg (SA)	555	640	780	
Witbank (SA)	395	622	533	
Nelspruit (SA)	180	689	585	
Comparative rail distances				
Witbank (SA)	437	819	627	
Polokwane (SA)	550	935	802	
Gweru (Zim)	967	1764	1684	
Bulawayo (Zim)	1083	1880	1800	
Matsapa (Swa)	228	544	371	

- Closest Port to Gauteng industrial hub, as well as Limpopo & Mpumalanga mining regions
- Excellent connectivity to Zimbabwe & Swaziland
- Customs tariff regime reduces cost of transit export from neighbouring countries







A customercentric port: facilities and efficiencies





Channel & Berth data

Short waiting at anchorage:

Average > 24 hours (3rd quarter 2019 - 29,6 Hours)

Current Berth Depth

- -12 meters Maputo
- -15.4 meters TCM

Current Channel Depth

-14.4 meters

Size of the vessels that call the Port of Maputo:

HandyMax, HandySize and Panamax (between 169mts and 260 mts)

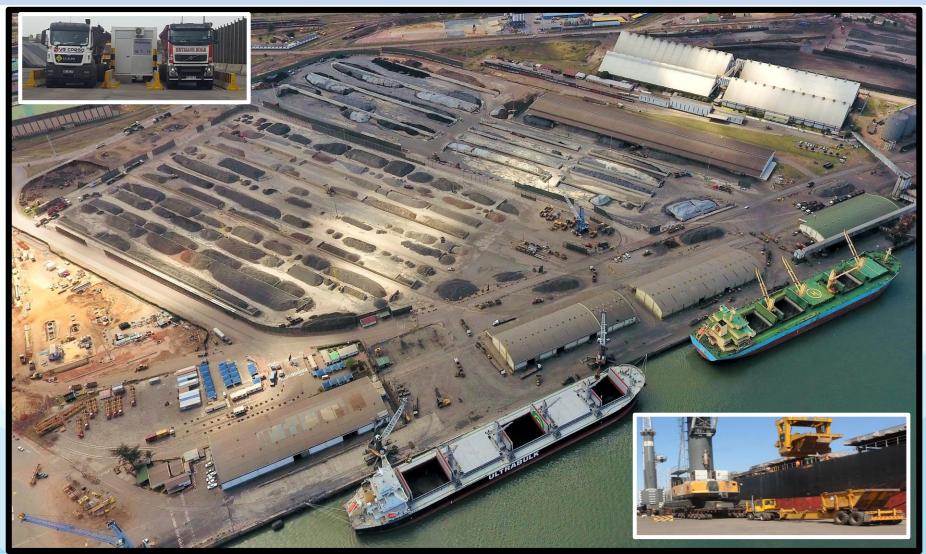




MPDC – Ferrochrome and Chrome Ore Facility

Current Capacity: 5.6 m/tons

Future Capacity: 8.4 m/tons





General Cargo Terminal

• Capacity: 2.3 m/tons

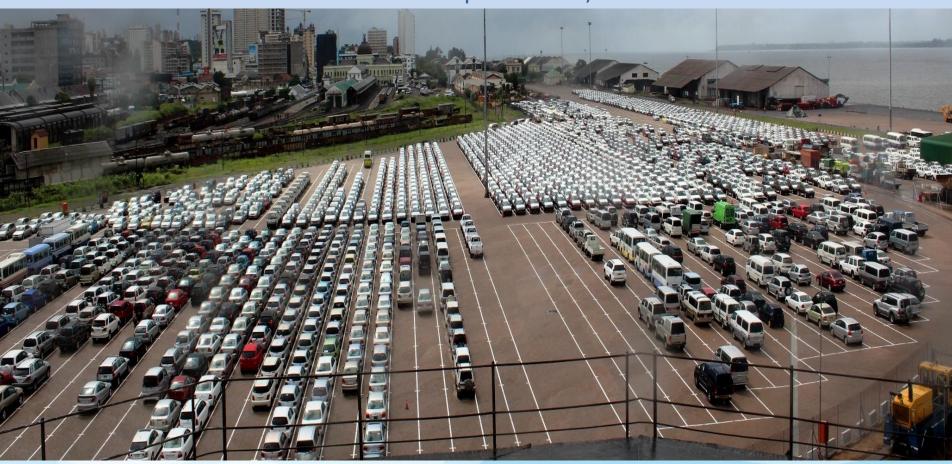






Car Terminal

- Future capacity: 202.000 units
- Total Area at present: 48,143m2







Sugar Terminal

• Current capacity: 1.2 m/tons





Grain Terminal

• Current capacity: 250 k/tons





Container Terminal Development

2017

- Capacity: 150'000 TEU
- 10 ha of yard refurbished
- 6 new RTG cranes installed
- 4 x 375m new rail siding

2018

- Capacity: 300'000 TEU
- 5 ha of new yard built

Next Phase

- Capacity: 500'000 TEU
- 300m of quay refurbished
- 355m of new quay added
- 3 new STS cranes
- New RTG cranes added

Final Capacity

- Capacity: 1'000'000 TEU
- 13 ha of new yard added
- New RTG cranes added
- Rail siding extended to 4 x 750m





Capacity has already more than **doubled.** DP World can now suitably handle Transit Hinterland volumes

PORTO DE MAPUTO



Matola Coal Terminal - TCM

Current capacity: 7.5 million tons





Maputo Intermodal Container Depot - Services

Minerals Packing

Warehousing





















Container Depot





Current Projects-2019





REHABILITATION OF BERTHS 6, 7 & 8

Project	Upgrade of Berths 6, 7 & 8.
Description	Construct a new quay wall & increase draft.
Timeline	May 2020
Business Impact	 Improve berth capacity and Vessel TAT Increase berth draft from 10.2m to 16.0m.

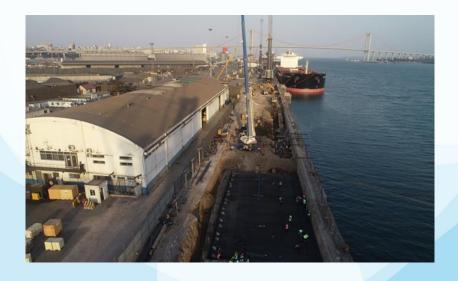






DEEPENING OF BERTHS 9

Project	Deepening of Berth 9
Description	Strengthen quay wall & increase berth draft .
ECD	May 2020
Business Impact	 Improve berth capacity and Vessel TAT Increase berth draft from 12.3m to 15.0m.







FERRO CHROME EXPANSION - Phase VII

Project	Chrome Slab Expansion
Description	Develop additional slab to increase Port capacity in additional 2.8 million tons/year
Timelines	Mar-2020
Business Impact	 Additional storage capacity to support increased volume throughput. Improved rail cargo handling capacity.





DE MAPUTO



DEMOLITION OF WAREHOUSES C3 AND D2



- Objective:
 - Additional storage of cargo near berths
- Project works:
 - Project completed





EXTENSION OF LINES 25 & 26





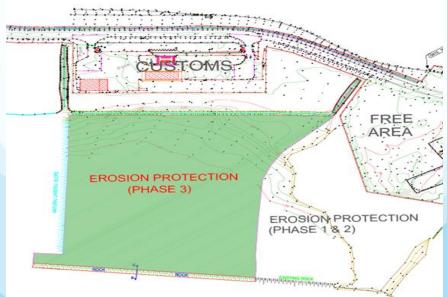
- Objective:
 - Improvement of Port rail handling capacity.
- Project works:
 - Project Concluded
- Project deliverables:
 - Increase Port's wagon handling capacity.





EROSION PROTECTION - Phase III





- Objective:
 - Erosion protection and future port expansion.
- Project works:
 - Contractor under mobilization.
- Timelines December 2019.
- Project deliverables:
 - Extension of the erosion protection wall at the future port expansion area.





UNMANNED WEIGHBRIDGE





- Objective:
 - Improvement of weighbridge efficiency and accuracy, by reducing operators interference in the weighing process.
- Timelines May 2020.
- Project deliverables:
 - Improvement of Weight bridge efficiency and accuracy.





PORT TRAINING CENTER







Status:

Objective:

 The main goal is to ensure safety during operation creating a training center where the stevedore will be trained and certified before operating in the vessels.

Project works:

- Project concluded
- 5 simulators for all types of machineoperations
- Partnership with Port of Antwerp

Project deliverables:

- Improved safety standards during operation activities.
- Improved operational performance and equipment damage due to the Certification of the stevedore personnel.





MAPUTO PORT GALLERY



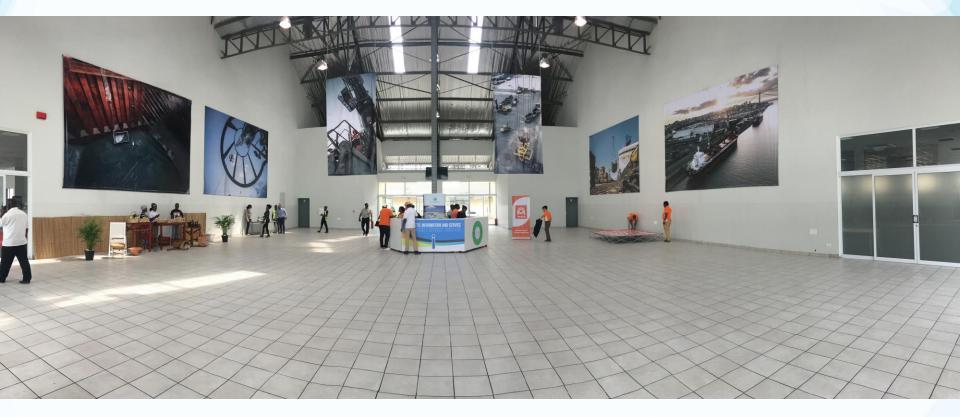


- Objective:
 - The main goal is to Install a Cultural Centre inside the Port area.
- Project works:
 - Project implemented
- Project deliverables:
 - Cultural center inside the port area.



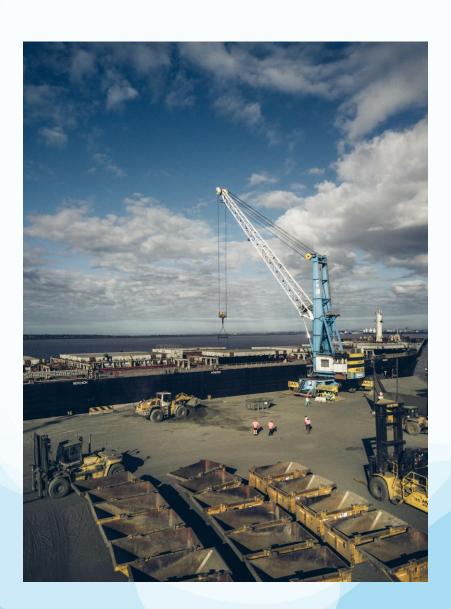


Cruise Terminal – potential for growth



- Brand new facility, provides services of touristic information, transports, currency exchange, curios and refreshments.
- Only 15 passenger vessels in 2018 (13.440 passengers)
- Alignment with Municipality for city offer / exploring potential with port projects (Galeria, jazz club, monument rehabilitation)

What MPDC can offer?

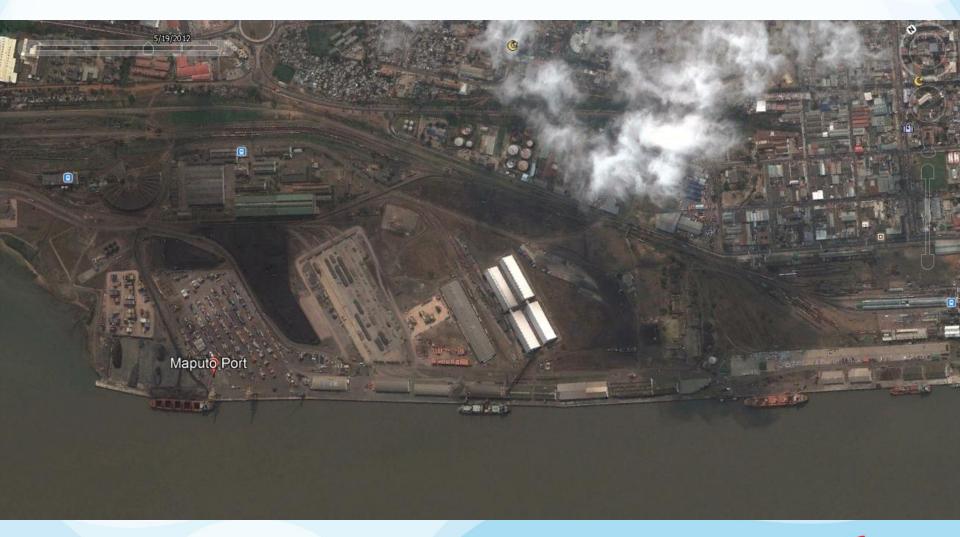


- Opportune geographic location
- A channel operational 24 hours
- Short waiting time at anchorage
- Bunkering services
- Faster TAT
- Competitive rates
- Efficiency
- Young and vibrant, customer centric team
- Safe, secure facilities and systems (ISPS compliant, full port CCTV)
- Integrated customs service in the port: scanning (Kudumba), single window (JUE)





The Port in 2012







The Port Today

